# CDU Receipt

**Applied Improvisation Boot Camp**

To accomplish anything, you need the help of others and others need your help. Successful teams have members that are continually improving how they interact and communicate with each other. Collaboration, creativity, influence, and results grow out of an environment that is positive and affirming.

In this highly interactive and fun session, Kupe, an improvisational actor, focuses on key improvisation lessons that will help you be a more attentive and flexible team member. You will walk away with lessons to help you improve the following skills – communication, collaboration, relationship building, negotiating, influencing, critical thinking and leadership. And your ability to gain buy-in, earn trust, and to make high velocity, quality decisions. The Improv Advantage will help you and your team go the extra mile and separate from the rest!

In his book, To Sell is Human, Daniel Pink highlights improvisation as a critical skill for everyone. With Kupe’s improv, IT and business background, he will be able to help you directly apply those skills on the job. Improv to Improve.

Expected Outcomes:

* Learn how to listen to understand (Foundation for sales, influence, trust, etc.)
* Gain the appreciation for diversity and inclusion
* Learn how to build a trust with team members and clients
* Know how to build a trust with team members and clients
* Know how to find balance between your needs and those of the team
* Understand when to take the lead and when to release control
* Show gratitude for information and ideas through empathy and awareness
* See how to promote failure and continuous learning
* Learn ways to Co-Create and innovate
* Yes, and…there is more

**ID:** IIBACIC AMPED2017\_010  
**Contact Hours:** 7

**BABOK Coverage:**  BABOK v3, Chapter 9, Underlying Competencies and

BABOK v3, Chapter 4, Elicitation & Collaboration

## Presenter(s)

**Kupe Kupersmith**, Founder of Kupe Talks

## Event Details

## **Date:** 25-Oct-2017 at 8:30 am – 4:00 pm

**Host:** Sheraton West Des Moines, Conference Center

**Location:** 1800 50th St, West Des Moines, IA 50266

# Validation

This receipt is proof of attendance at the meeting described above by the following individual:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Attendee Name